



FOR IMMEDIATE RELEASE

**Kevin O'Connor, Security Industry Veteran, Joins Damballa, Inc. as
Vice President of Sales**

ATLANTA – September 22, 2008 – Damballa, Inc. (www.damballa.com), the only Internet security company focused exclusively on targeted threats such as BotArmies, announced today that Kevin O'Connor has joined the company as Vice President of Sales.

“We are very pleased to have Kevin join the Damballa team. Kevin has demonstrated great success with early-stage markets and is a veteran of the security community,” said Steve Linowes, CEO of Damballa. “This is a very exciting time at Damballa, as enterprises are aggressively pushing towards solutions that effectively address the growing issue of targeted threats facing their organizations. We look forward to having Kevin onboard to help continue our market momentum.”

Kevin brings to Damballa over 20 years of sales and marketing experience at leading software and technology companies. He most recently ran worldwide sales efforts at Nevis Networks, establishing the company as an emerging market leader and opening new channels. Prior to Nevis, he was Worldwide Sales Vice President at Reflex Security, whose sales growth under his direction led to a \$12 million investment from a leading venture capital firm in New York. Prior to Reflex, Kevin served five years as the Area Sales Vice President for Internet Security Systems (ISS) (acquired by IBM in 2006), where he was responsible for the Eastern United States and Canada. While at ISS, Kevin’s teams produced market-defining global agreements with Fortune 100 firms that established ISS as a major force in network security.

Prior to joining ISS, Kevin held the position of Vice President East Area Sales at Avaya Communication (formerly Lucent Technologies). Kevin has held a variety of other sales management positions, serving as the Regional Manager for 3Com’s Northeast Named Account Region and 11 years at Sprint Corporation heading up the Northeast National Accounts Division. He holds a Bachelor of Science in Administrative Science from Central Connecticut State University in New Britain, CT.

About Damballa, Inc.

Damballa protects businesses from targeted attacks used for organized, online crime by using the Internet cloud to identify and isolate threats that evade other technologies. Our unique, global approach monitors the Command-and-Control (CnC) needed to launch these attacks as well as compromised systems, which enables immediate identification and mitigation of malicious activity. Global 1000 corporations, large Internet service providers, OEM partners and government agencies use Damballa’s signatureless solutions and industry-leading research to reinforce existing security infrastructure and



stop hidden Internet attacks. The result is dramatically improved security both inside and outside the network perimeter. Damballa (www.damballa.com) is privately held and headquartered in Atlanta, Georgia.

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